

2019 FASTEST 50 AWARDS APPLICATION

Recognizing Delaware's Fastest Growing Companies



ABOUT THE PROGRAM

The **Fastest 50** Awards will be the largest and most anticipated *Delaware Business Times* awards program of the year. This program recognizes 50 of Delaware's fastest growing, companies. These companies represent the future of the Delaware's economy and embody the entrepreneurial spirit critical for leadership and success. The winners, chosen based on a three-year average of employee and revenue growth, are listed alphabetically, not ranked. Winners are profiled in *Delaware Business Times* and celebrated at a black-tie-optional awards gala.

BENEFITS OF APPLYING

Delaware Business Times Awards celebrate the achievements of Delaware's business community by connecting them in person as they are honored at high-energy awards ceremonies. DBT award winners are growth-minded leaders who possess a passion for driving outcomes that benefit their customers, their industries and the business community.

PRINT: Each Fastest 50 Award winners will be profiled in Delaware Business Times and on Delawarebusinesstimes.com for a combined monthly audience of more than 30,000 readers.

VIDEO: Delaware Business Times will capture each Fastest 50 Award winner's inspiring story on camera at a custom program video shoot. Clips from each winners' video interview will be used to introduce them the night of the event. Upon request, custom, personalized videos can be created for corporate marketing campaigns.

EVENT: Fastest 50 Award winners will celebrate and network with their successful peers and other industry leaders at a high-energy awards ceremony dedicated to honoring their achievements and building the local business community.

DIGITAL: Announce your Delaware Business Times award and build a following via social channels, press release, digital and print promotion. Digital promotion lends longevity, credibility and market recognition to your brand.

APPLICATION PROCESS AND CRITERIA

- There is no cost to apply. If you are selected as an award winner, you will receive a complimentary ticket to the event.
- Companies must be headquartered and operated in the state of Delaware.
- Companies must be operational since 2016 or earlier.
- Companies must have experienced steady and/or significant growth over the past three (3) fiscal years (2016, 2017, 2018).
- Applicants must hold a top leadership role in their company (chairman, CEO, president, owner, executive director of a nonprofit) for at least one year.
- Applicants must provide detailed and tangible accounts about the challenges, successes and strategy behind leading a company during fast growth.

APPLICATION SUBMISSION AND EVALUATION

Please complete the following application fields in their entirety. Incomplete applications will not be considered. Upon completion of the application, applicants will receive notification that their application has been received and is under review. All applicants will be evaluated by an independent panel of local business leaders and assessed strictly based on the information provided in the application. Applicants will be notified of their status by a DBT staff member.

QUESTIONS?

If you have questions about the Fastest 50 Awards program or the application process, contact Moriah Canty, Programs & Event Coordinator, mcanty@delawarebusinesstimes.com

APPLICATION FORM

APPLICANT INFORMATION:

APPLICANTS NAME: _____

APPLICANTS TITLE/COMPANY: _____

APPLICANTS EMAIL: _____

APPLICANTS PHONE NUMBER: _____

CEO INFORMATION:

CEO/PRESIDENT/OWNERS (Top Leadership Role) NAME: _____

TITLE (as it would appear in print): _____

CEO/PRESIDENT/OWNERS EMAIL: _____

CEO/PRESIDENT/OWNERS PHONE NUMBER: _____

COMPANY INFORMATION:

OFFICIAL COMPANY NAME (as it should appear in print): _____

STREET ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

WEBSITE: _____

YEAR FOUNDED: _____

PREFERRED POINT OF CONTACT:

NAME: _____

TITLE/COMPANY: _____

EMAIL: _____

PHONE NUMBER: _____

I wish to receive email communications from Delaware Business Times.

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SIGN ME UP!

Please indicate your company's number of full-time equivalent (FTE) employees at the end of each full fiscal year and projected for the next two years. *Note: This information will remain confidential and will be used for Delaware Business Times judging purposes only. (2016 – 2018 will be evaluated)*

2016: _____

2017: _____

2018: _____

2019 (projected): _____

Please provide your company's annual revenue (gross sales) for each full fiscal year and projected revenue for the next two years. *Note: This information will remain confidential and will be used for Delaware Business Times judging purposes only. (2016 – 2018 will be evaluated)*

2016: _____

2017: _____

2018: _____

2019 (projected): _____

*****Documentation must be provided by applicant's CPA to confirm company's annual revenue. Any submissions without a letter will not be considered. Please send to Moriah Canty, mcanty@delawarebusinesstimes.com*****

APPLICATION QUESTIONS

ESSAY QUESTIONS

Take this opportunity to “tell your story” and provide details about leading a company during fast growth. Include specific and detailed examples of your company's growth trajectory, operations and strategy. **Any and all of your responses to the essay questions below (with the exception of revenue numbers) may appear in print as part of your profile Delaware Business Times and at Delawarebusinesstimes.com.**

1) Please describe your company and the products and services you provide. *(100 words max):*

2) What have been the biggest factors that contributed to your company's growth over the past three years?

APPLICATION QUESTIONS

3) What have been the biggest obstacles your company has faced over the past three years, and how did you overcome them?

4) Looking back, what's the biggest mistake you made and what would you do differently if you could?

5) What is the most valuable lesson you've learned over the past three years?

6) How do you keep your team inspired and focused on the future?

7) If you could give a new entrepreneur one piece of advice before starting his or her company, what would it be?

STRATEGIC BUSINESS PARTNERS (OPTIONAL)

Please provide up to three (3) strategic business contacts that Delaware Business Times can notify if you are selected as an honoree for this award. Strategic partners are outside organizations/companies that play an integral role in your company's success.

ACCOUNTING FIRM (OR OTHER): _____

POINT OF CONTACT NAME: _____

POINT OF CONTACT EMAIL: _____

POINT OF CONTACT PHONE: _____

LAW FIRM (OR OTHER): _____

POINT OF CONTACT NAME: _____

POINT OF CONTACT EMAIL: _____

POINT OF CONTACT PHONE: _____

BANK (OR OTHER): _____

POINT OF CONTACT NAME: _____

POINT OF CONTACT EMAIL: _____

POINT OF CONTACT PHONE: _____